

The SBS Transit logo features the letters 'SBS' in a bold, orange, sans-serif font, followed by the word 'Transit' in a purple, italicized, serif font. A thin orange horizontal line is positioned above the 'SBS' text.

SBS Transit

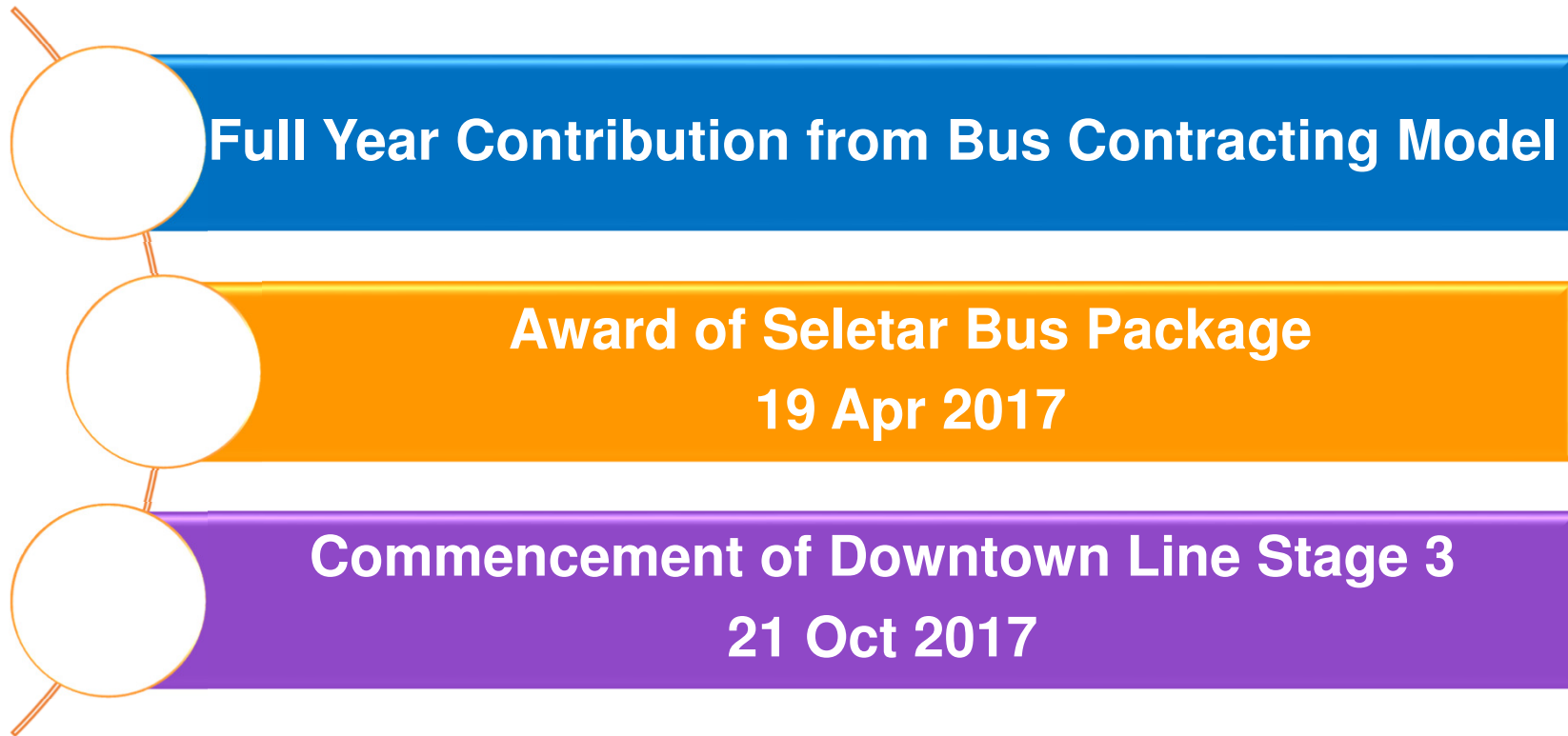
A member of
COMFORTDELGRO

Summary of Financial Results FY 2017

25th Annual General Meeting

25 April 2018

Key Milestones For The Year 2017



SBS Transit Group Financial Highlights

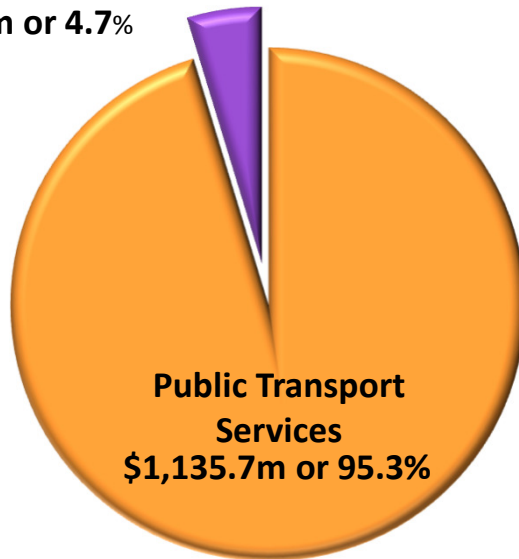
	FY 2017	FY 2016	YoY Increase	
Revenue (\$'m)	1,191.7	1,098.7	93.0	8.5%
Operating Costs (\$'m)	1,132.4	1,057.0	75.4	7.1%
Operating Profit (\$'m)	59.3	41.8	17.5	42.1%
Profit Before Tax (\$'m)	55.1	36.7	18.4	50.0%
Net Profit (\$'m)	47.1	31.4	15.7	50.3%
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EPS (Cents)	15.17	10.12	5.05	49.9%
Dividend Per Share (Cents)	7.60	5.05	2.55	50.5%

Revenue

Increase by \$93.0m or 8.5%

FY 2017
\$1,191.7m

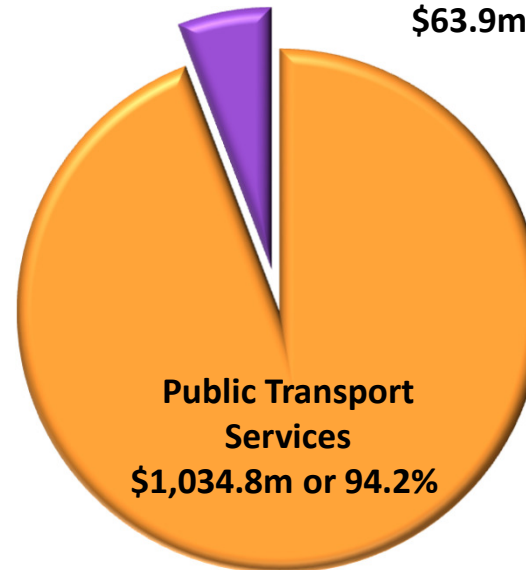
Other Commercial Services
\$56.0m or 4.7%



Public Transport Services
\$1,135.7m or 95.3%

FY 2016
\$1,098.7m

Other Commercial Services
\$63.9m or 5.8%

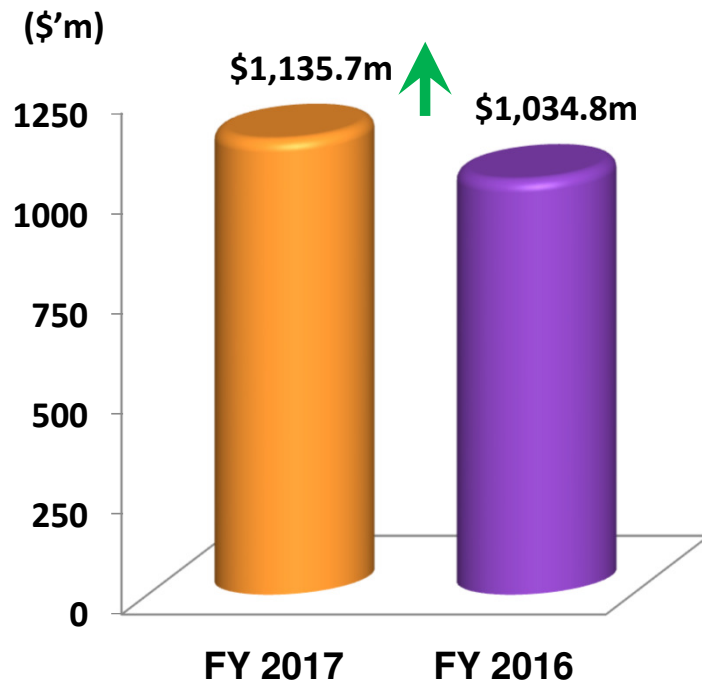


Public Transport Services
\$1,034.8m or 94.2%

Revenue

Public Transport Services

Increase by \$100.9m or 9.8%



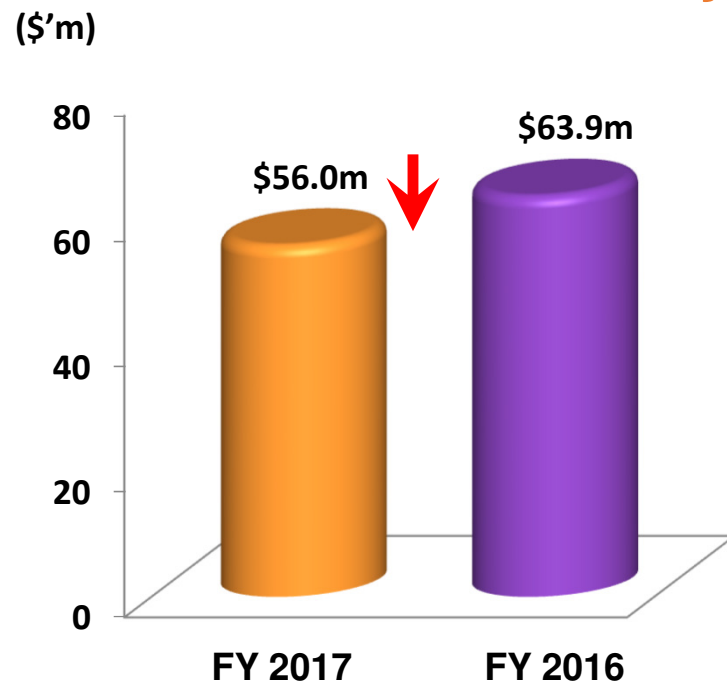
Increase due mainly to:

- ↑ Full year contribution from Bus Contracting Model
- ↑ Commencement of DTL 3 from 21 Oct 2017 resulting in higher ridership

Revenue

Other Commercial Services

Decrease by \$7.9m or 12.4%

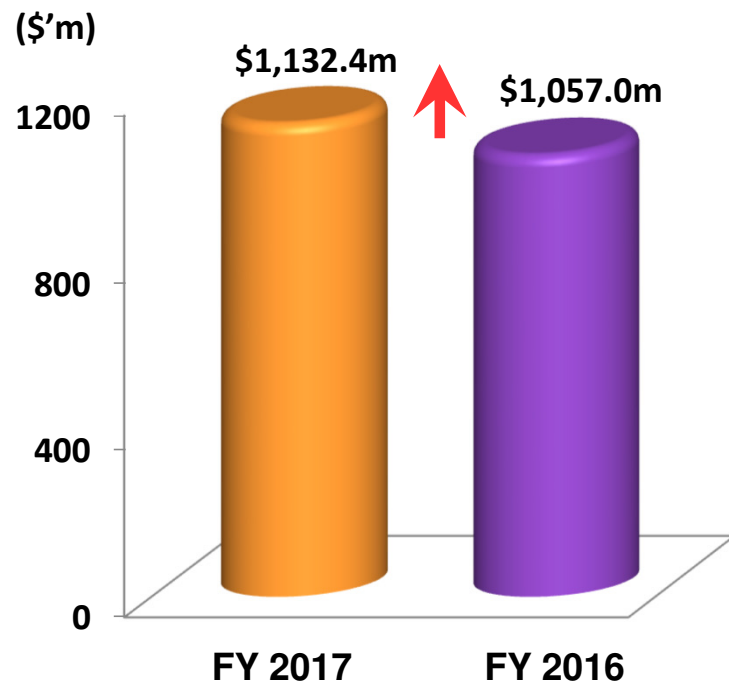


Decrease due mainly to:

↓ Advertising and Rental from loss of Bulim & Loyang Bus Packages

Operating Costs

Increase by \$75.4m or 7.1%



Increase due mainly to:

- ↑ Staff costs of \$47.4m due mainly to build-up of staff for DTL 3
- ↑ Repairs & Maintenance of \$20.2m

Operating Profit

Increase by \$17.5m or 42.1%







Increase due to:

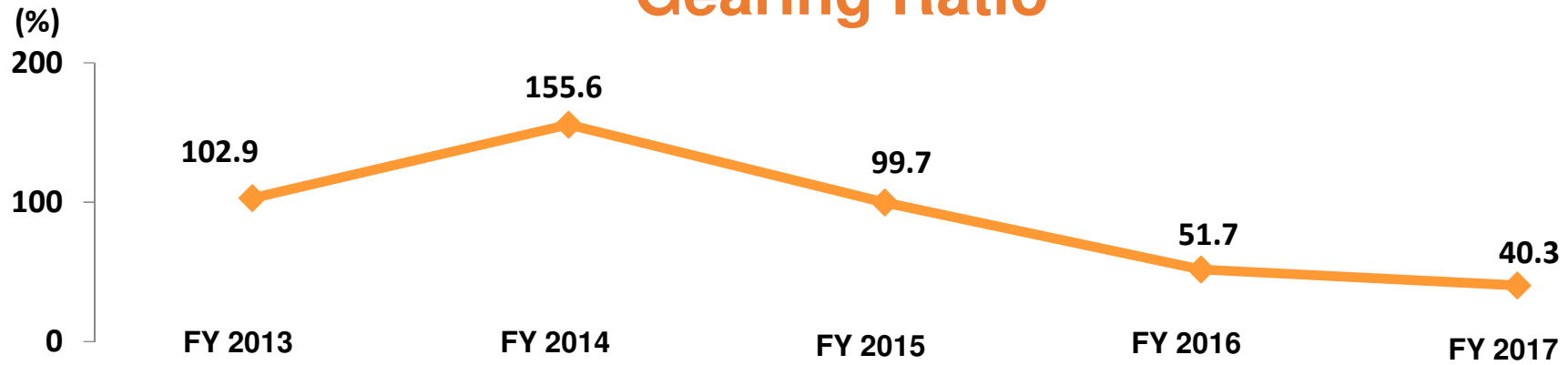
Public Transport Services  \$23.2m

Other Commercial Services  \$5.7m

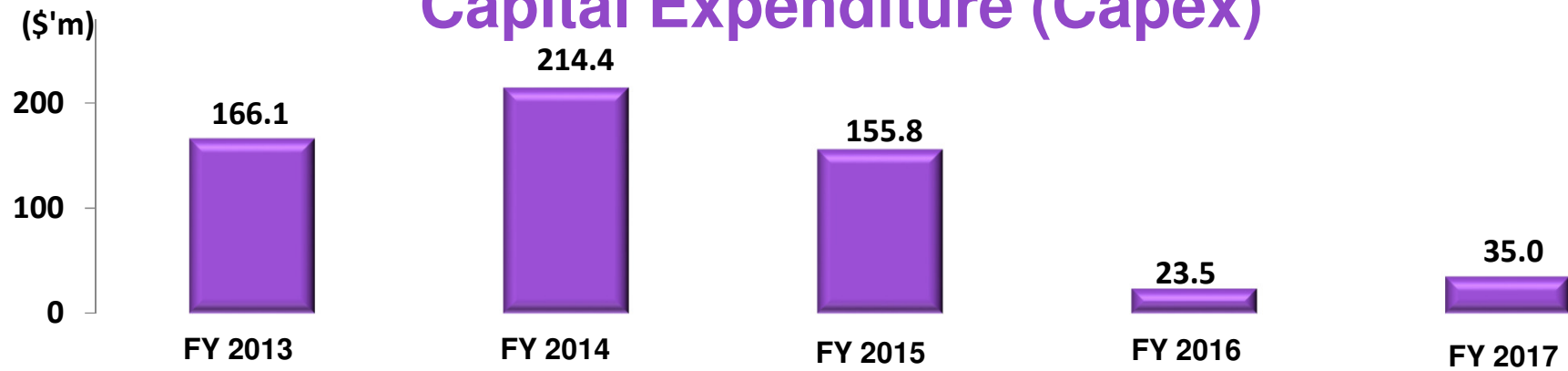
Key Financial Ratios

	FY 2017	FY 2016	YoY Increase
Operating Profit Margin (%)	5.0	3.8	 1.2
EBITDA Margin (%)	13.1	11.2	 1.9
Return on Total Assets (%)	4.4	2.9	 1.5
Return on Equity (%)	10.9	8.3	 2.6

Gearing Ratio

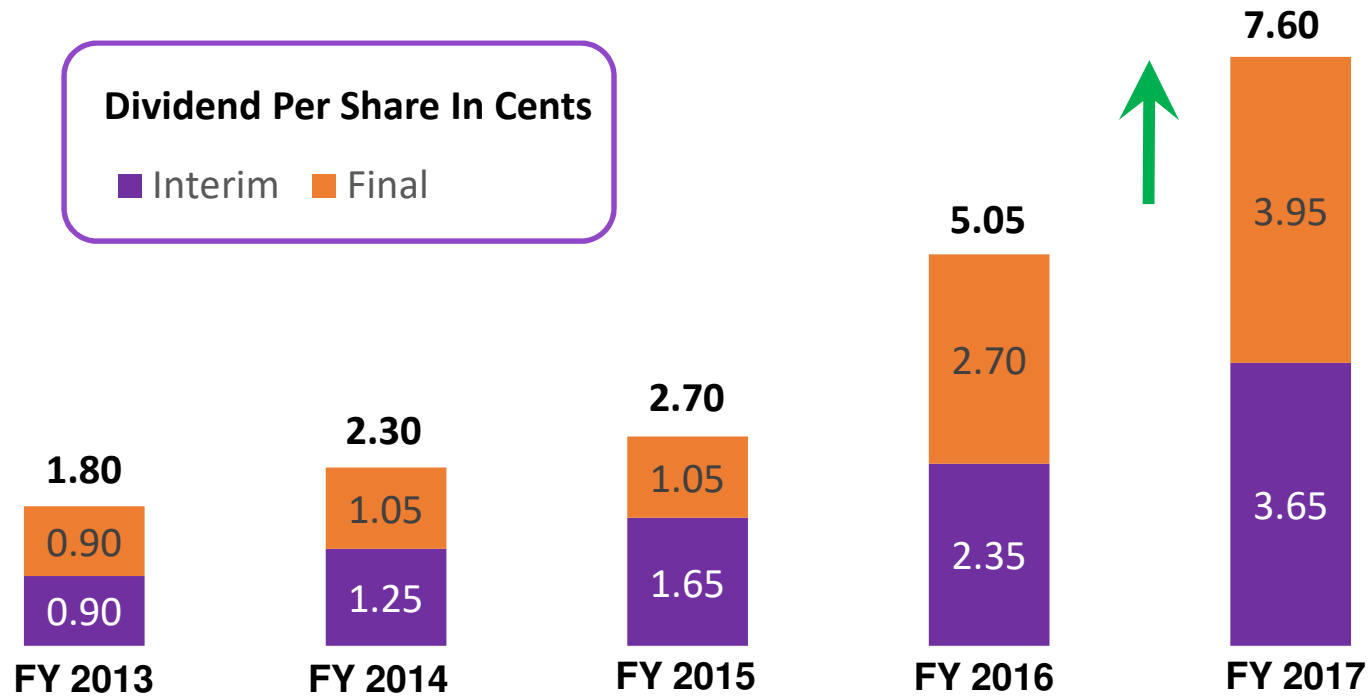


Capital Expenditure (Capex)



Dividend Per Share (DPS)

FY17 DPS increase by 2.55 Cents or 50.5%



Total Shareholder Return Last 5 Years

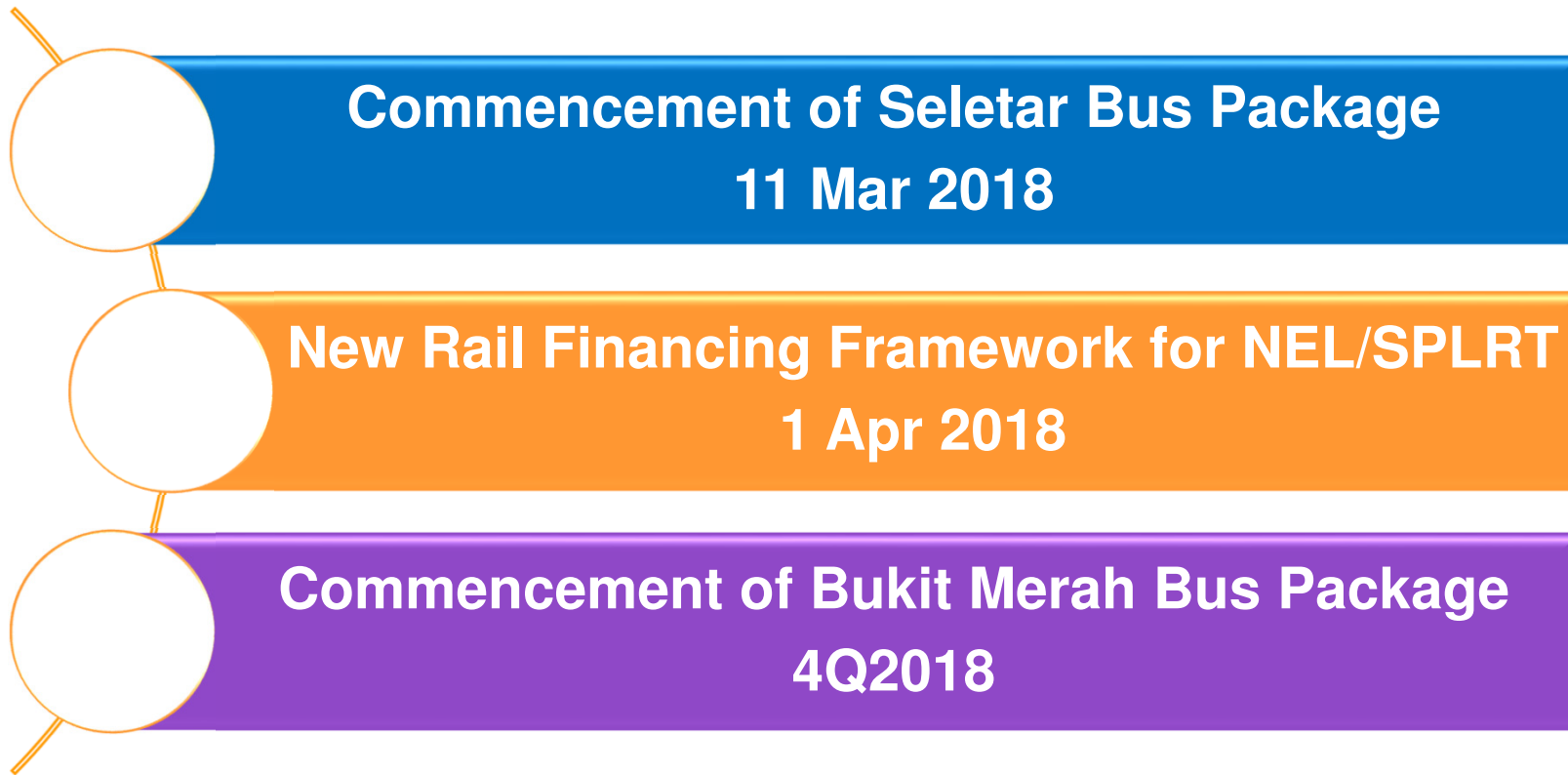
Total Return	Annual Compounded
%	%
80.90	12.6
	Per Share
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Increase in Share Price (\$1.495 ⁽¹⁾ to \$2.510 ⁽²⁾)	\$1.0150
Dividends Paid (2013 – 2017) ⁽³⁾	\$0.1945
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Total Shareholder Return	\$1.2095
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(1) Closing Share Price for year ended 2012

(2) Closing Share Price for year ended 2017

(3) Assumes proposed final dividend for 2017 is approved

Our Focus For The Year 2018



Thank You

